



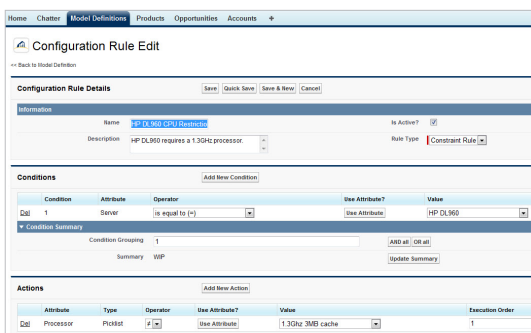
BigMachines QuickConfig provides an easy way to accurately add products to your Salesforce CRM quotes and opportunities. QuickConfig is 100% native on Force.com, which makes it fast to deploy and easy to administer. If you are already familiar with the Salesforce interface, then you will easily be able to add and maintain product and pricing information.

BigMachines QuickConfig uses guided selling to deliver sales quotes that include the optimal product mix as well as accurate pricing. With QuickConfig, users can select and configure products, sync them to their Salesforce quote or opportunity, and generate basic sales documents using Salesforce Real-Time Quotes. Administrators familiar with Salesforce CRM will have no trouble installing and setting up QuickConfig. Admins can quickly and easily define products, add constraint rules, and create simple pricing calculations.

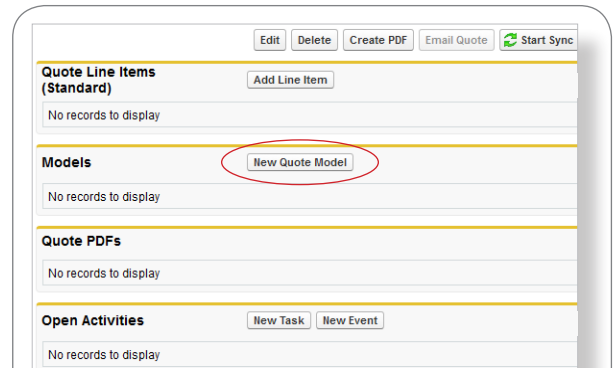
QuickConfig integrates seamlessly to your existing Salesforce CRM system. With a few clicks, your users can run the powerful, intuitive selection and configuration engine, choose products and services and sync them, to your quote or opportunity.

### BigMachines QuickConfig Highlights:

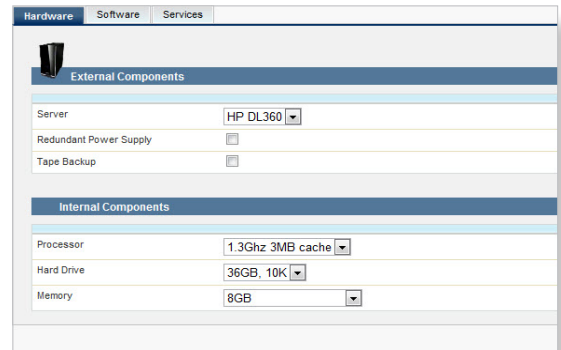
- AUTOMATE PRODUCT SELECTION**  
 Pick the right SFDC products based on users answering a few questions. No need to manually browse and select products.
- ELIMINATE ERRORS**  
 Rules engine ensures valid product combinations.
- DEPLOY INSTANTLY & SET UP EASILY**  
 100% native Force.com solution can be deployed in real time. Build and maintain your product selection and configuration logic in intuitive tables within your SFDC solution.



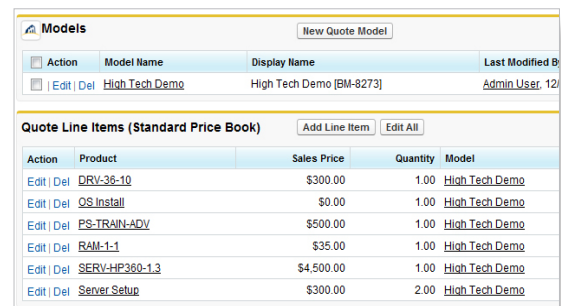
Admins can define product families, add rules and create simple pricing calculations.



1. Start the guided selling or configuration process from within your Salesforce CRM quote or opportunity.



2. Answer guided selling questions or make configuration selections.



3. Populate your quote or opportunity with the correct products.

### What BigMachines Product is Right for you?

BigMachines QuickConfig offers a number of features found in our award-winning BigMachines II Selling Platform including product configuration, guided selling and CRM integration. If you have additional requirements — such as more robust configuration, complex pricing, or the need to generate detailed dynamic documents — you should consider the BigMachines II Selling Platform.

Product Feature	BigMachines QuickConfig	BigMachines II
Guided Selling	✓	✓
Product Configuration	✓	✓
Commerce Engine		✓
eCommerce Engine		✓
Complex, Dynamic Document Generation		✓
Renewal Quoting		✓
Channel Sales Engine		✓
UI Personalization		✓

BigMachines II provides powerful features such as renewal quoting, partner support, eCommerce capabilities, advanced scripting and complex conditional rules. In addition, BigMachines II offers a Commerce Engine for advanced pricing and discounting and complex approval workflows. Whether you choose BigMachines QuickConfig or BigMachines II, you can be confident that your BigMachines solution will integrate seamlessly with your existing Salesforce CRM system.

Growing companies may find that BigMachines QuickConfig provides an easy-to-deploy introduction to the full capabilities of the BigMachines selling platform. As your business grows and product lines expand, the BigMachines solution can grow with you. BigMachines certified Professional Service staff members are available to assist in the transition to the full BigMachines selling platform.

### About BigMachines

BigMachines is the world leader in SaaS Configuration apps with an expanding customer base that includes global leaders in a wide range of industries including high tech, healthcare, financial services, telecom, industrial, and software products & services. BigMachines has helped more than 100,000 users to streamline their business processes, create 100% accurate quotes and orders, generate rich multifaceted documents, configure products and services, and manage complex approval workflows.

Many customers report that their BigMachines solution pays for itself in the first year by helping them reduce their time per quote and increase their order accuracy.

### What BigMachines Product is Right for you?

To purchase BigMachines QuickConfig, or for more information about BigMachines products, visit <http://www.bigmachines.com/quickconfig> or contact us at [inquiry@bigmachines.com](mailto:inquiry@bigmachines.com).

BigMachines QuickConfig is available on 